

# THE WORLD'S BIGGEST F&B EVENT

**POST SHOW REPORT 2025** 

The landmark 30<sup>th</sup> edition of Gulfood, honored by the visit of **His Highness Sheikh Mohammed bin Rashid Al** Maktoum, has once again cemented Dubai's role as the undisputed global hub for food innovation, trade, and economic transformation. Aligned with the UAE's National Food Security Strategy 2051 and the Dubai Economic Agenda D33, this milestone event amplifies cross-continental collaboration, fuels billion-dollar opportunities, and sets the gold standard for shaping resilient, future-ready food systems. Gulfood 2025 stands as a testament to Dubai's unwavering ambition: to unite the world's most visionary leaders and industries in driving sustainable progress for economies and communities worldwide.



### THE LARGEST EDITION IN HISTORY DEFINING WHAT'S POSSIBLE IN F&B



# ACCELERATING FOOD TRADE ON A GLOBAL SCALE

Top countries participated to showcase innovation, forge participation and shape the next frontier in food on the world stage.

Countries Represented





"Gulfood is the gateway for Japanese companies to introduce their world-class products to a global audience of buyers—a cornerstone of international trade success."

#### HIROKI NAGAMINE

DEPUTY DIRECTOR

**JETRO** 

Japan External Trade Organization









#### 95% EXHIBITOR ROI

#### **GULFOOD DELIVERS** MARKET DOMINANCE AT SCALE

\$2.54M

in average business value per exhibitor is anticipated 4/5

exhibitors rated the event as critical to achieving their annual business objectives

"Year after year, Gulfood fuels our global diaspora business growth, turning innovation into opportunity across 400+ brands and counting."

#### **ANIRBAN MULLICK**

**GENERAL MANAGER** 







"Gulfood bridges taste preferences worldwide—where samples become sales and feedback shapes our next breakthrough in cranberry innovation."

**MICHAEL HANNA BUSINESS DEVELOPMENT** 



"For 8 years, Gulfood has been our launchpad: Sriracha today, global expansion tomorrow. No platform matches its reach for exportdriven brands."

**DISHA PAGARANI DIRECTOR OF SALES & MARKETING** 







"As the MENA region's most pivotal event, Gulfood unites global stakeholders and showcases BRF's leadership in food innovation."

#### **BEATRIZ**

**HEAD OF MARKETING & INNOVATION** 









## 9 0 UT 0 F 10

#### **BUYERS LOCKED GAME-CHANGING DEALS**

61%

attendees were returning visitors, indicating strong event loyalty

4/5

buyers recommended the show

65%

International visitors



**4 6** 

Gulfood's structured excellence makes it effortless to connect with the perfect partners, year after year, driving our global peanut trade forward."

GIOVANA NOLASCO GIANGRECCO COMMERCIAL MANAGER



#### BUYERS PROFILE



#### **PURCHASE INTEREST**

#### **BUYERS CAME TO SOURCE**



Beverages

8.224%



Baked Goods

7.198%



Goods

6.316%



Grains, Cereals, Flour

6.118%



Dairy —

**5.707**%



Frozen Food

**5.301**%



Snacks

4.769%



Organic Products

4.627%



Chilled & Fresh Food

3.398%



Meat & Poultry

3.167%



Vegetable & Animal Oils & Fats

2.181%



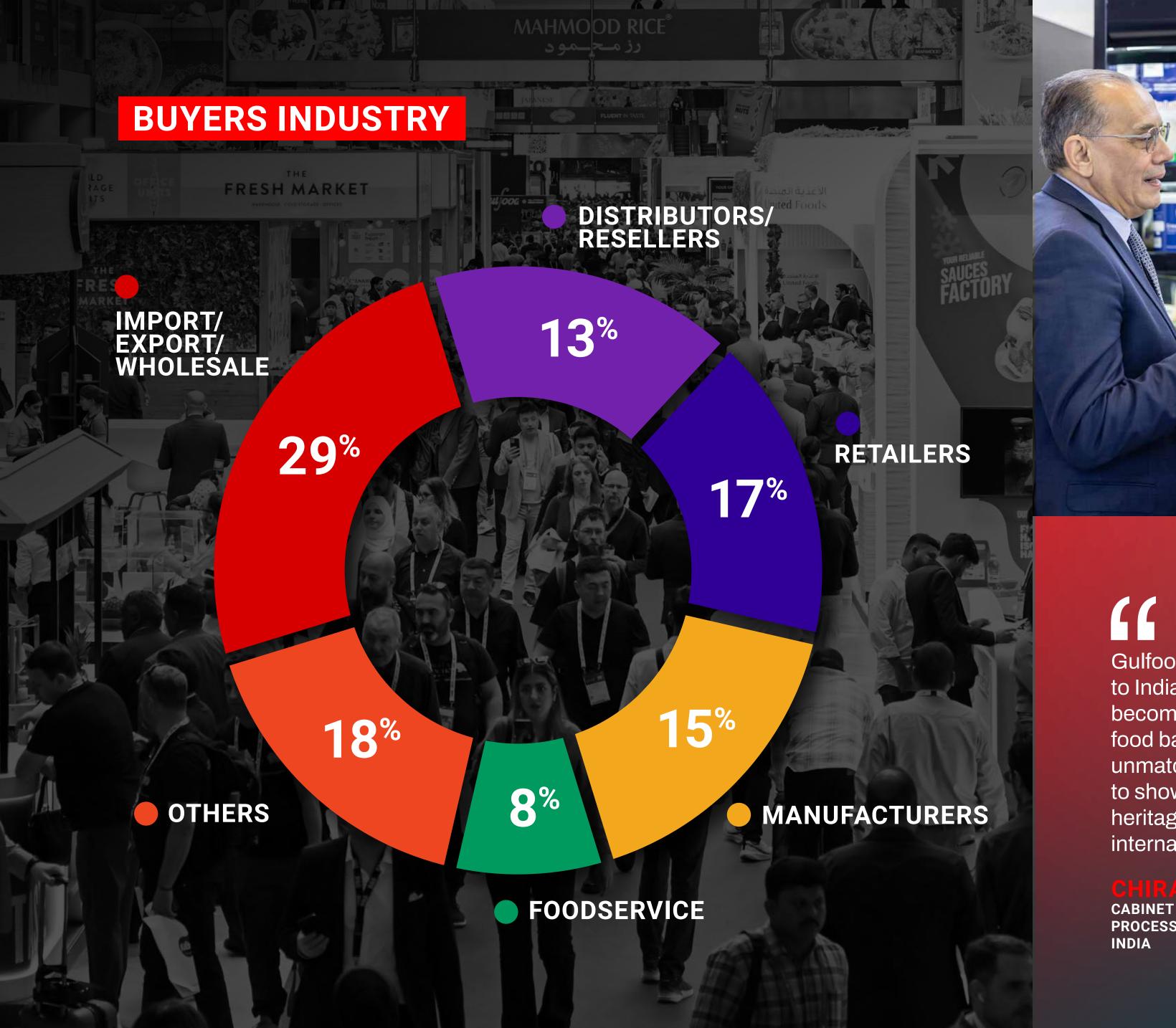
Specialty Food

2.006%



Others

20.966%





KSA

Gulfood is pivotal to India's vision of becoming the global food basket, offering unmatched opportunities to showcase our culinary heritage and strengthen international ties."

#### CHIRAG PASWAN

CABINET MINISTER OF FOOD PROCESSING INDUSTRIES INDIA



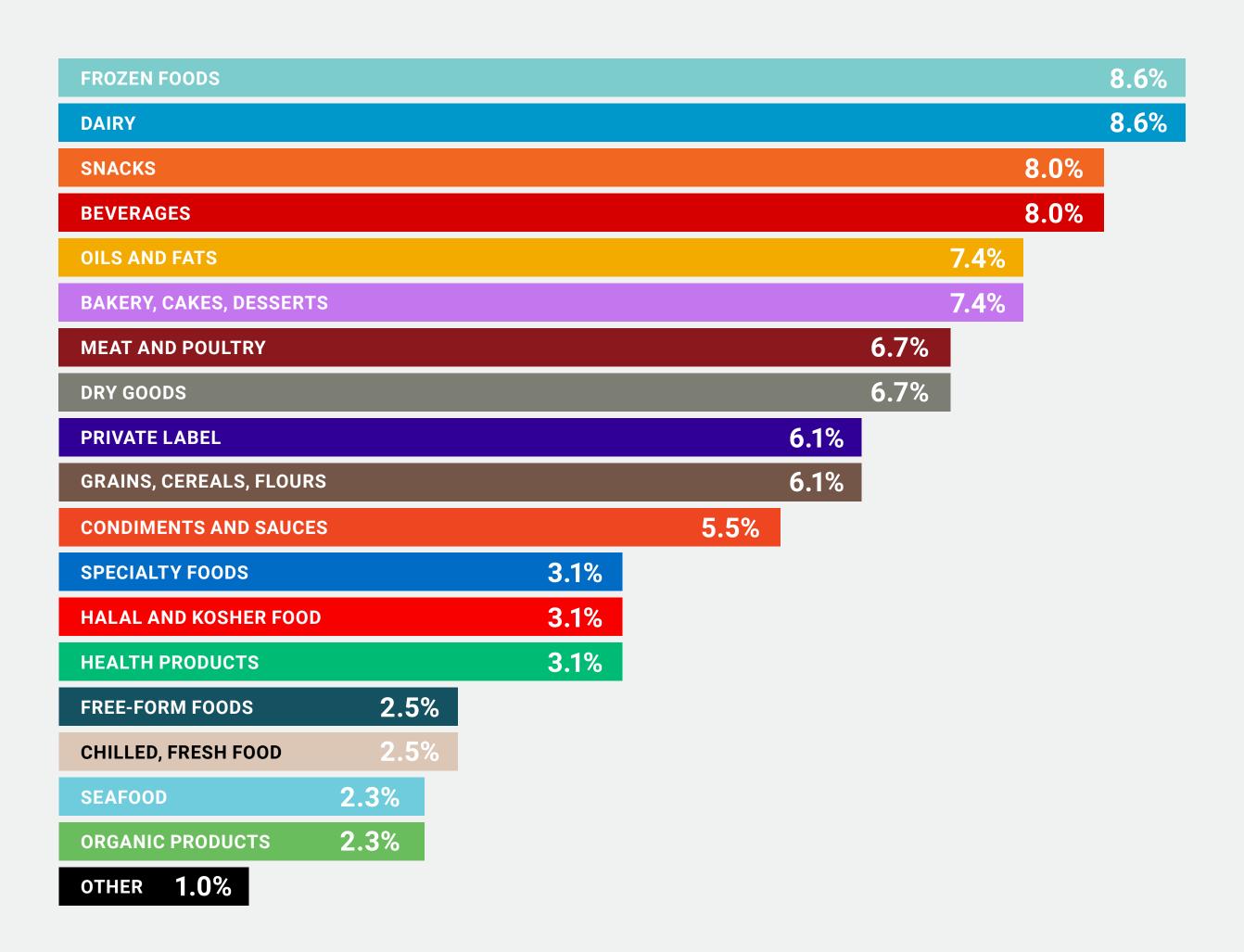


# THE MEETINGS PROGRAMME THAT POWERED GULFOOD'S \$20B DEALMAKING

- Total Scheduled Meetings:
   16,538 (+21% vs. 2024)
- Concierge Meetings Adoption:
   61.5% success rate (5,480 meetings concluded)
- Organic Meetings Growth:
   7,639 scheduled, reflecting strong spontaneous engagement.

#### **BUYER DEMAND**

### TOP PRODUCT CATEGORIES GENERATED THE HIGHEST VOLUME OF EVENT ORDERS



## BUYERMARKETS OFINTEREST Africa C % Middle East Asia Europe America

### FACTORS INFLUENCING SOURCING DECISIONS

PRODUCT QUALITY			30%
SUPPLIER RELIABILITY			28%
COST-EFFECTIVENESS		20%	
PROXIMITY & LOGISTICS	8%		
SUSTAINABILITY PRACTICES	8%		
REGULATORY COMPLIANCE	6%		









"

Gulfood is the ultimate international showcase, offering unmatched access to suppliers that meet the diverse culinary needs of a global clientele."

HARVEY MARSTON
PROCUREMENT

dnata catering & retail



Gulfood's exponential growth reflects its role as the epicenter of food innovation, where cutting-edge products meet evolving consumer demands."

#### **STEVE SCHWARZ**

HEAD OF PROCUREMENT AUSTRALIA



66

Gulfood's unparalleled scale and organization make it the definitive platform for discovering suppliers that align with our sustainability and efficiency goals."

PETER O'NEILL
MANAGER, PROCUREMENT
& DISTRIBUTION

snapfresh



66

Gulfood is the definitive platform to uncover market trends and suppliers - where innovation meets opportunity, driving the future of food categories and healthy trends globally."

ANDRÉS FELIPE HOYOS BELTRÁN REGIONAL PRIVATE LABEL MANAGEI

talabat





#### IFFCO Group Unveiled a Multipurpose Cream

Leading business house IFFCO Group unveiled its Multipurpose Cream at Gulfood. This three-in-one formulation is perfect for cooking, whipping and pouring, ideal for toppings and more.

### Lulu Retail Strengthened Global Presence with Nine New MoUs

Lulu Retail has significantly expanded its reach, signing nine new Memorandums of Understanding (MOUs) with top global manufacturers from Italy, Spain, Portugal and India at Gulfood 2025. This move strengthens Lulu's offerings across the GCC and international markets.



#### **Gorilla Dropped a Knockout Release** with Khabib Nurmagomedov Energy drink powerhouse Gorilla, which sold nearly 1 billion cans worldwide in 2024, introduced its new proprietary blend, Ultimate. To celebrate, MMA legend and longtime brand ambassador Khabib Nurmagomedov made a special appearance at the Gorilla booth. EXCLUSIVE GLOBAL

PARTNERSHIPS, PRODUCT LAUNCHES & MOUS TOOK CENTRE STAGE

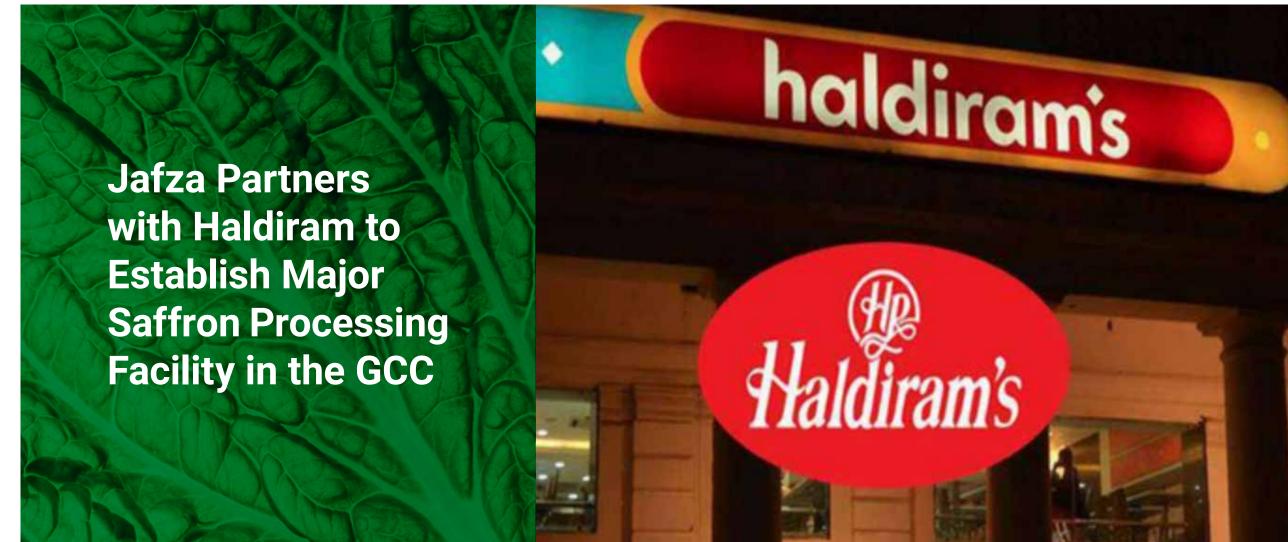




Bikanervala partners with Dubai's National Industries park for AED 33.7 Million investment in new production facility



SME Bank Facilitates RM 140 Million in Export Opportunities for Malaysian SMEs at Gulfood Dubai 2025





#### FISHER FARMS INCORPORATED

Deboned Milkfish in Chili Spiced Cream

#### **SNECO**

Crunchy Cheese Snack

#### LISTEN UP PTE LTD

OatLife Oat Milk Avocado with Chia Seeds

#### FETTAYLEH FOODS

Wagyu Salami

#### LIONHEART FARMS

The Power of SLOW
Carbonated Coconut
Water Flower Sap
Drink Calamansi

#### THAI COCONUT CO., LTD

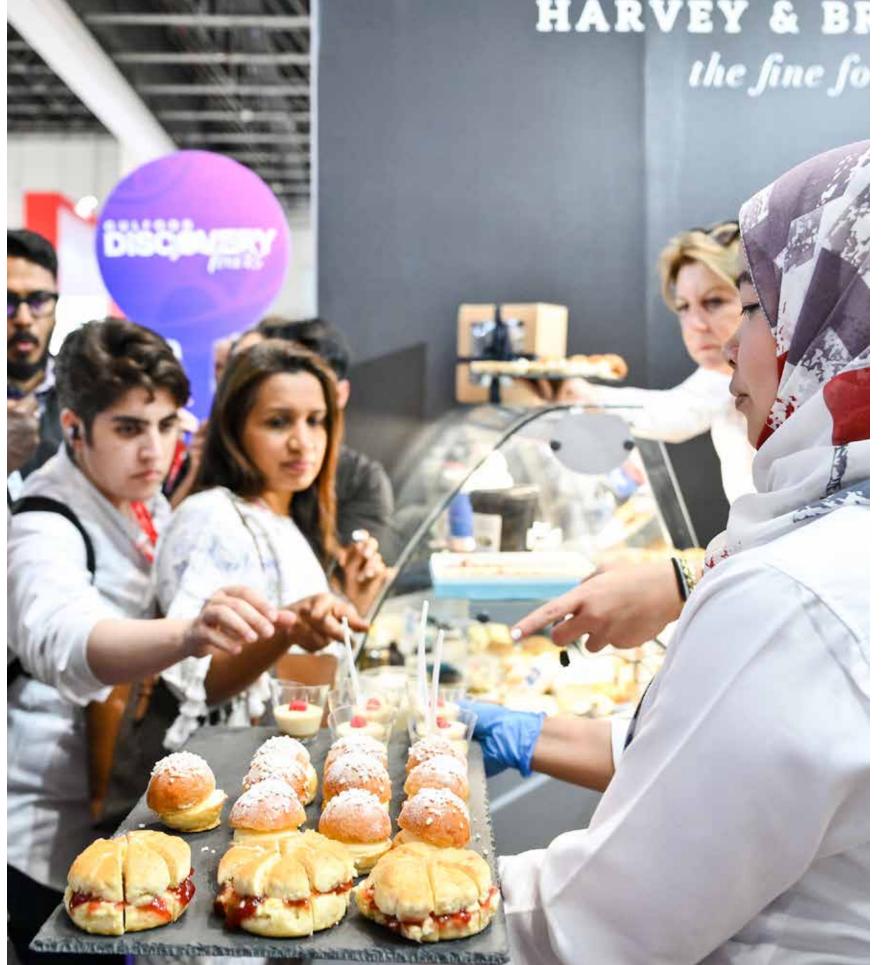
Thai Mango Sticky Rice

### GULFOOD DISCOULS

of participants expressed satisfaction with Discovery Tours



Gulfood Discovery Tours wasn't just a walkthrough, it was a first-hand experience of what's next in F&B. Across six unique routes, visitors explored breakthrough innovations, cuttingedge product launches, and the biggest industry shifts.



210
attendees discovered new products and suppliers

70+
innovations discovered during the tours

hours of discoveries across multiple sectors







### HONOURING OUR AWARD WINNERS



BEST BEVERAGE PRODUCT CATEGORY

Boost It Super Greens Moringa Aryze Co. Ltd



BEST PACKAGING & DESIGN CATEGORY

Cup-Ji Ready To Sip Beverage Cups
Aditya Trading Company



BEST HEALTH & WELLNESS PRODUCT CATEGORY

Edible Flower Ice Lolly
Blue Bird Foodstuff Trading L.L.C



BEST DAIRY PRODUCT CATEGORY

V.S.O.C. Gold Label Cheese Daily Dairy Holland



BEST READY TO EAT CATEGORY

Shredded Chickenless In Coconut-Curry Sauce
Thormi Technology



BEST FROZEN & CHILLED PRODUCT CATEGORY

**Tato Cheezz Bites** Ark34



BEST SNACKS/BAKED PRODUCT CATEGORY

Mango Coconut Tablet Yourharvest Ag



BEST SAUCE, CONDIMENT OR PRESERVE CATEGORY

Jalapeño Dill Pickle Spicy Seasoning A Spice Affair



BEST MEAT & POULTRY PRODUCT CATEGORY

Good Seoul Korean Fried Chicken 6 Flavors Good Seoul



**FOOD** 



S U M M I T

# FOOD500 SUMMIT SET THE STAGE FOR INDUSTRY TRANSFORMATION

Gulfood has grown to become the world's largest and most influential gathering for the food and beverage industry, shaping global food trade and fostering partnerships to address pressing challenges in food security, innovation, and resilience."

H.E. ABDULLA BIN TOUQ AL MARRI

**UAE MINISTER OF ECONOMY** 

Speakers

56

International Speakers

Global CEOs

First time speakers in the region

. FOOD

00 500

SUMMIT





# EMERGING YOUNG CHEFS BATTLED IT OUT TO WIN A CAREER-DEFINING PRIZE

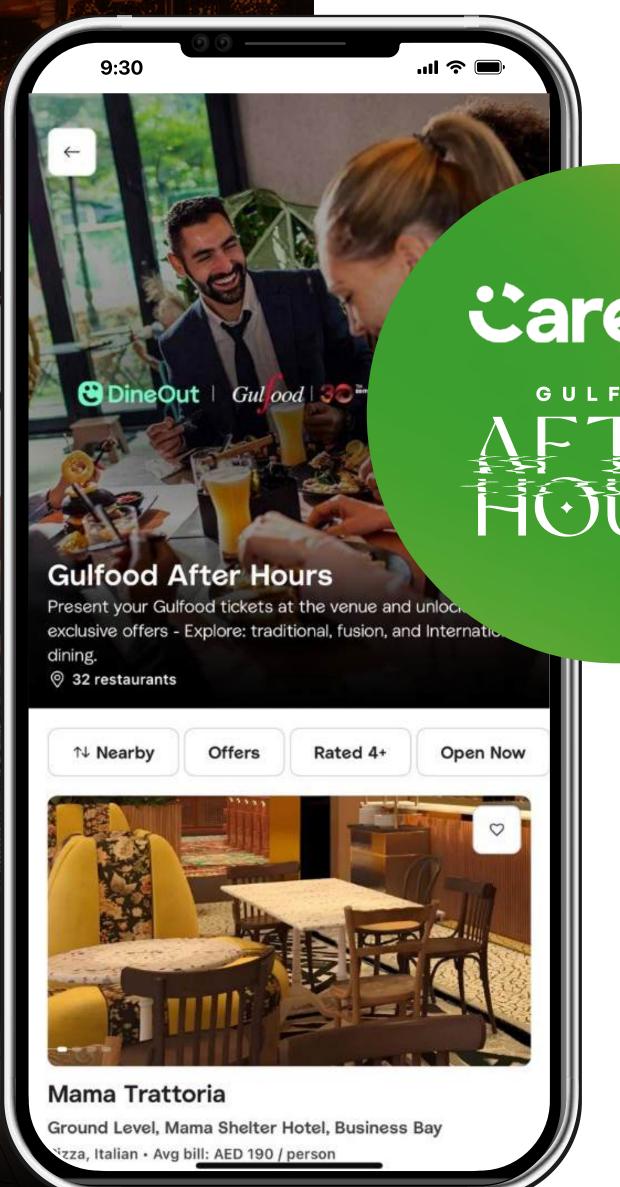


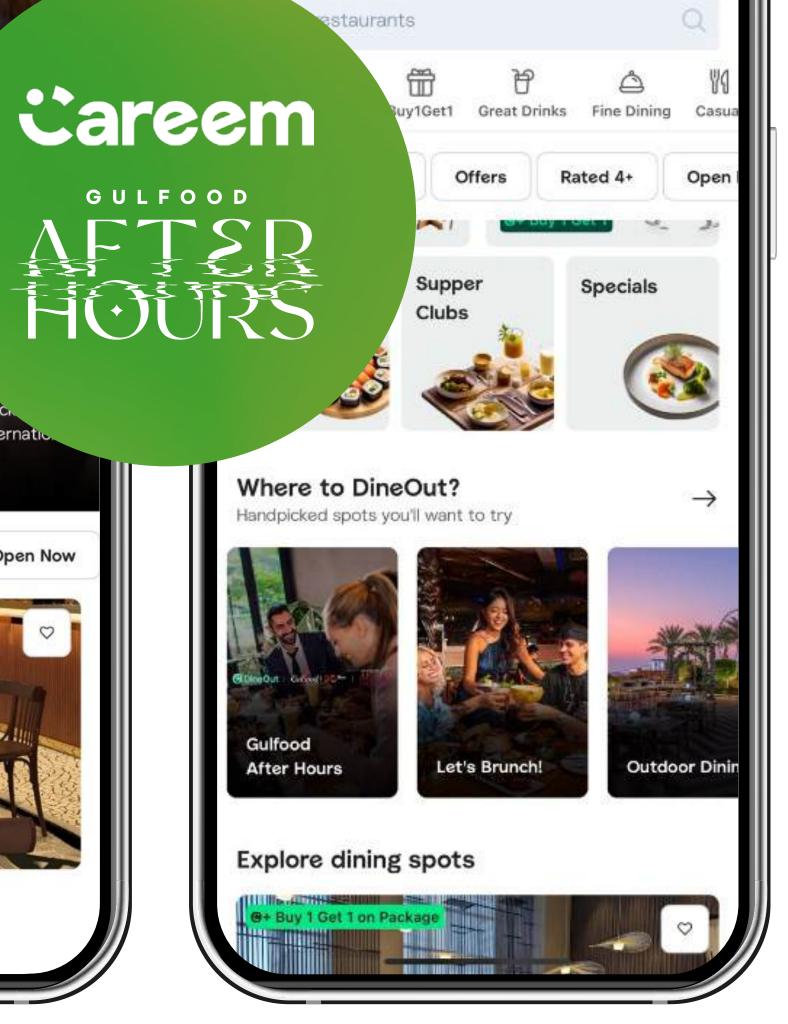
### CHEF Challenge

Gulfood continued its unwavering commitment to nurturing talent and innovation through the YouthX Young Chef Challenge 2025.

After an intense final competition, SLS Dubai Hotel emerged victorious. The talented young chefs showcased their culinary expertise and creativity, winning an exclusive internship at Spain's Aponiente, led by Chef Ángél León.







DineOut

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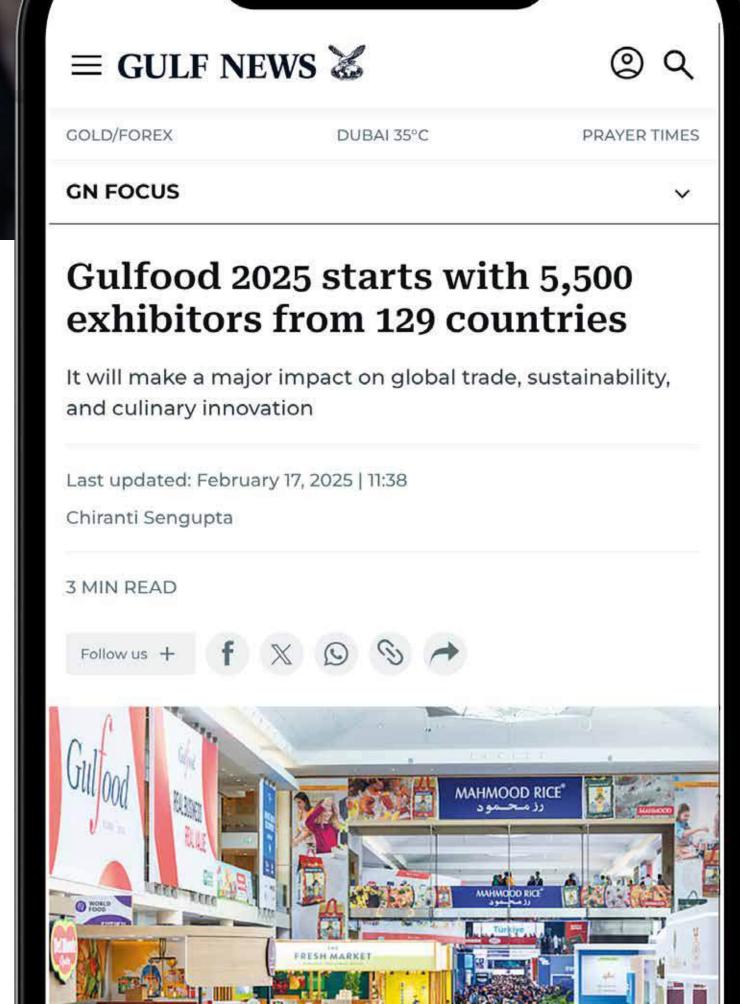


450K

TOTAL APP SESSIONS

5.1M<sup>+</sup>

VIEWS GENERATED FROM MEDIA COVERAGE



240M<sup>+</sup>

AD IMPRESSIONS

14M<sup>+</sup>

SOCIAL MEDIA IMPRESSIONS

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