

GULFOOD.COM #GULFOOD2021

## THE MOST COMPETITIVE, SAFEST F&B EVENT OF 2021

#### POST SHOW REPORT

**ORGANISED BY** 

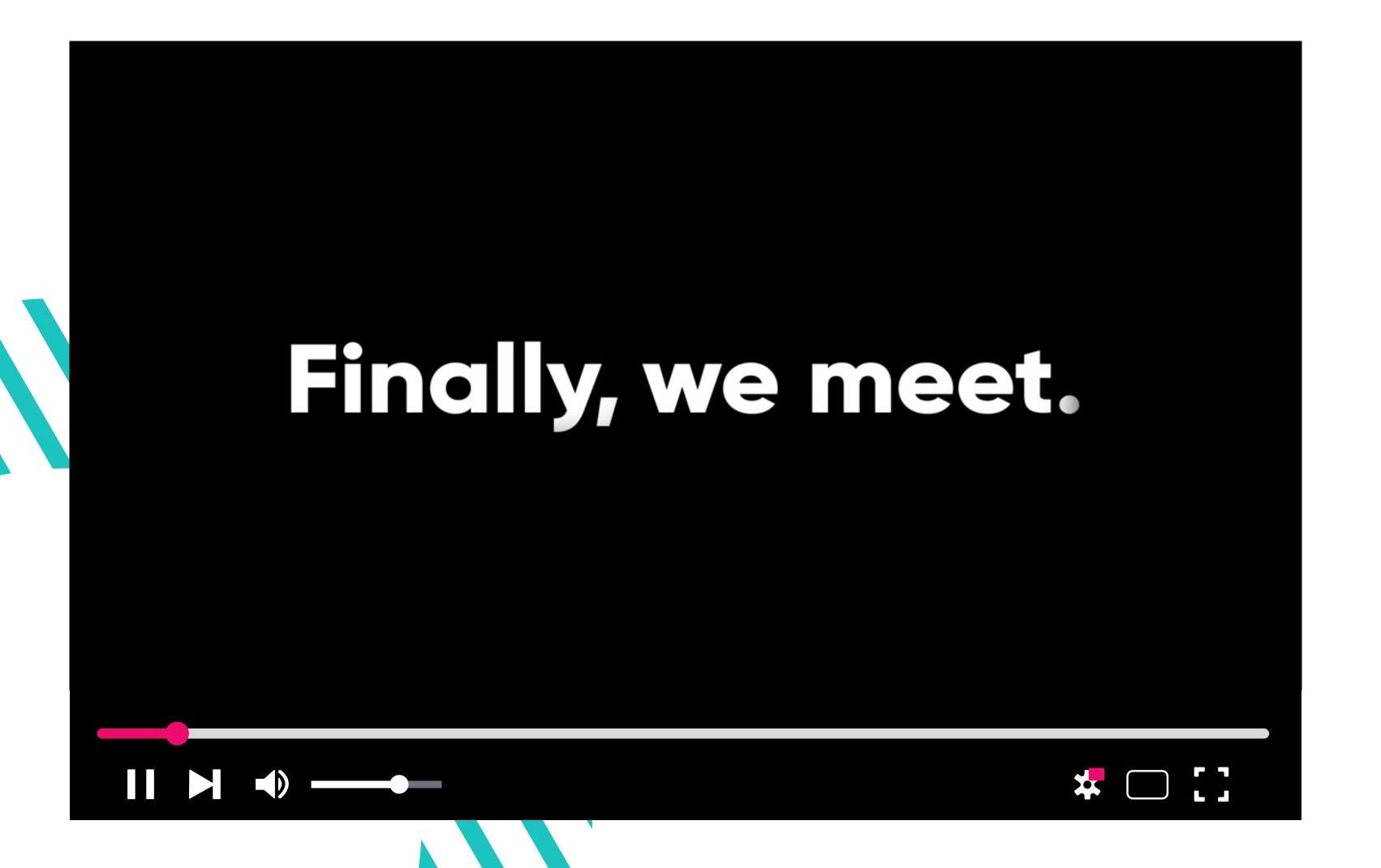
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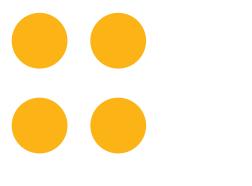


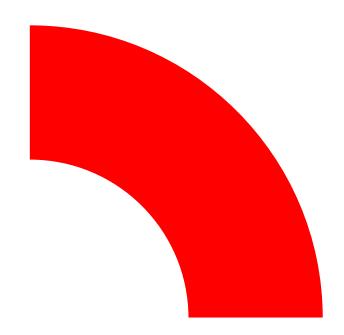




## AN EXTRAORDINARY EDITION IN AN EXTRAORDINARY YEAR







The Year's First, The World's Largest, Most Competitive, Safest, In-person Food & Beverage Sourcing Event



## AN AWE-INSPIRING SHOW OF UNITY FROM THE GLOBAL FOOD COMMUNITY



**2,531**Exhibitors from 85 countries



**59,378**Attendees from 162 countries



20
Halls of Diverse,
Innovative
Products



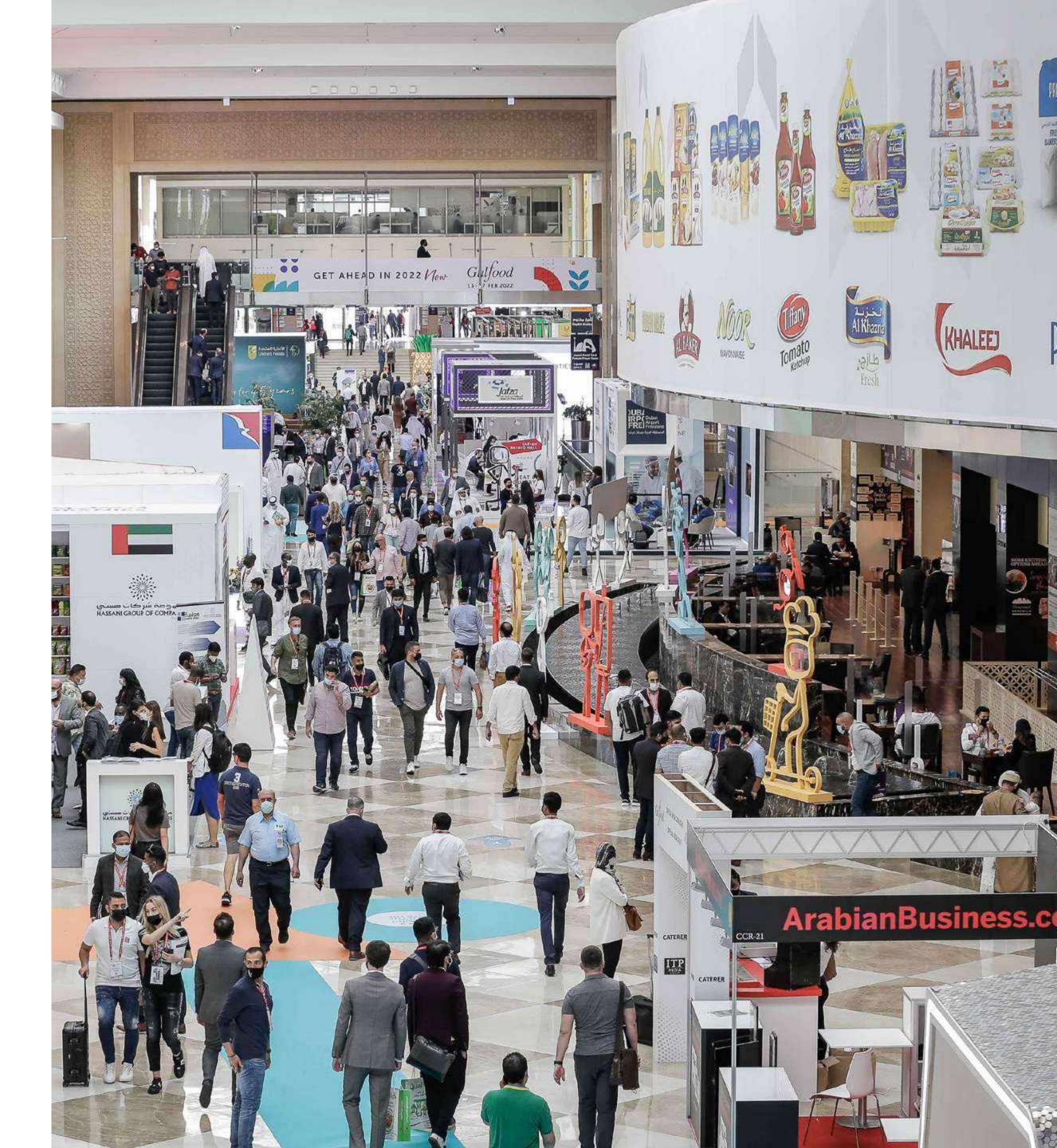
60<sup>+</sup>
Chefs,
In-Person,
In-action!



110<sup>+</sup>
Industry
Leaders On
Stage



60<sup>+</sup>
Hours of Immersive Content



## A SAFE, SMART & SEAMLESS **EXPERIENCE**



attendees rated Dubai as the 'top destination in the world for safety standards & overall business traveler experience'



I do feel safe, I see a lot of precautions being taken and the organisers have done a fantastic job attempting to keep us as safe as possible.

#### **ASHER GOLDEN**

CEO, Three Star Consulting United States



You can see a lot of places with sanitizers and everyone has their masks on —it feels very safe to come here.

#### **CARLOS FRUNZE TURGAEV GARZA**

**CLICK HERE** 

Group Executive Chef - 3Fils United Arab Emirates



Everything's safe, everyone's wearing masks... this show is really needed.

#### **HEATHER MILLS**

Founder, Vbites # United Kingdom



measures to be 'excellent' & 'adequate'

## THE YEAR'S FIRST LIVE EVENT THAT KICK-STARTED GLOBAL F&B TRADE



exhibitors used Gulfood as an entry point into the market\*



Visitors expect to increase the value of their purchases by

60%

in comparison to last year\*





We get to connect with buyers all over the world. It is truly the most important show of the year in food industry

SPIRE INTERNATIONAL LLC



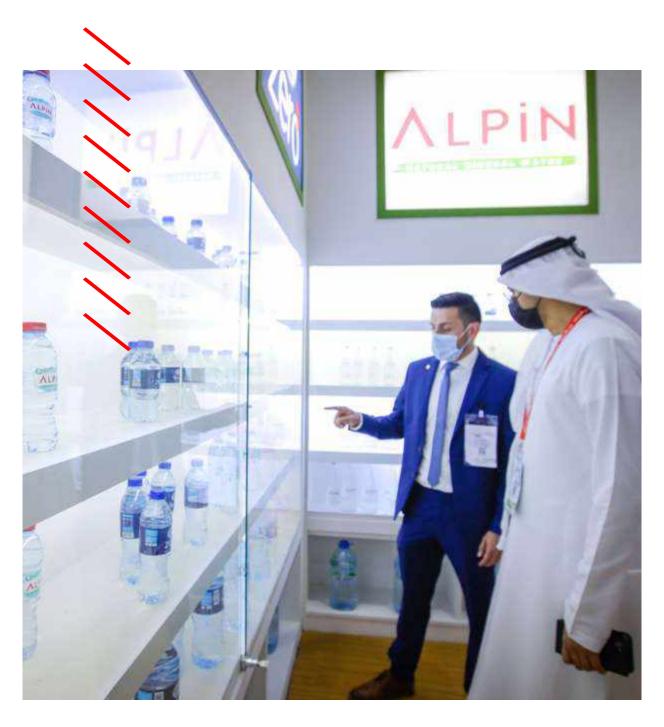
## GULFOOD 2021

recorded the highest ever score amongst visitors for their "Likelihood of Return"\*

4.56/5.00

## BIGGEST FOOD BRANDS & INNOVATIONS ON SHOW







The show was very busy, and we have had many visitors to our stand.

#### **ALAN SMITH**

CEO, Agthia Group

#### **FEATURED EXHIBITORS**





























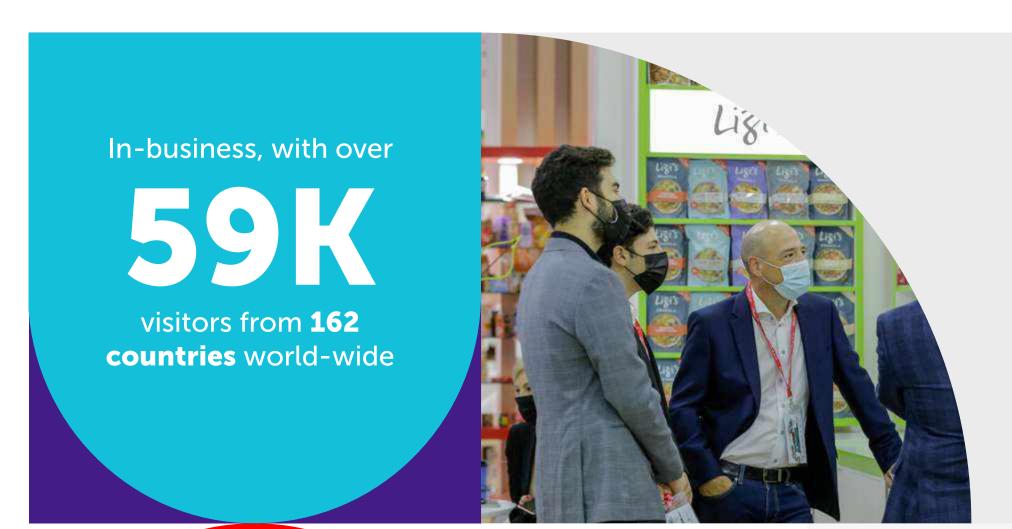
Gulfood is a great hub for us to connect with our customers and to talk about our vision for the future, while showcasing the latest in what we have to offer to them. We have had a great start to 2021.

#### **WILLEM VAN WALT MEIJER**

CEO, Al Ain Farms



## WHY EXHIBITORS LOVED THE SHOW





Hunter Foods collates more than 50% of our international leads from this exhibition every year. The visitors attending this year are a lot more serious about their business needs, which have been impactful for us as a business.

#### **ANANYA NARAYAN**

Managing Director, Hunter Foods



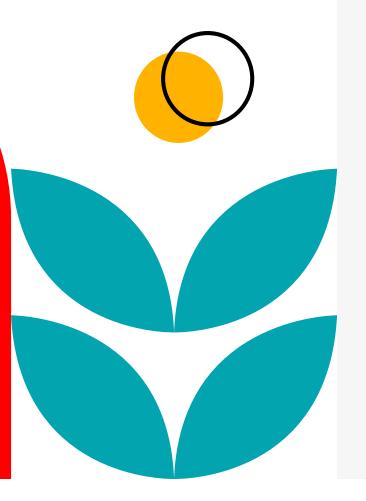
The strong return of Gulfood has allowed the F&B industry to revamp and provide consumers and exhibitors a chance to re-connect in the retail and hospitality markets.

#### **FOROUGH AHMADI**

Deputy CEO, NTDE

CLICK HERE

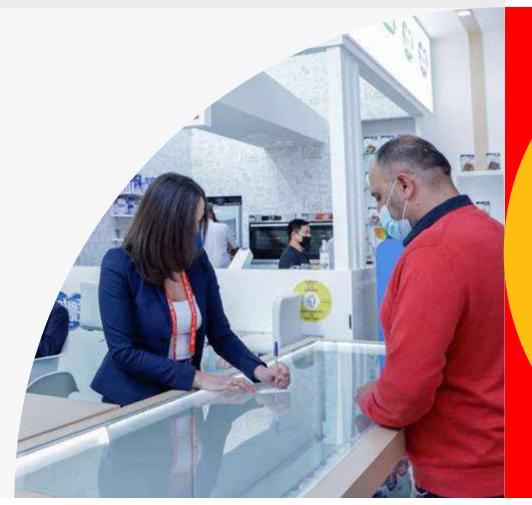
of exhibitors rated their ROI positively



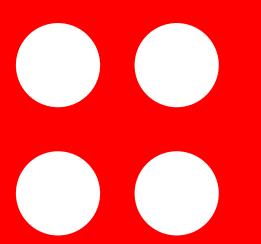
Gulfood is a great platform. We have been able to meet our business KPIs.

#### **RADOSLAW DLOUHY**

Manager, Foster Clark **Products** 



intend to exhibit again



## F&B SOURCING AT ITS SUCCESSFUL BEST VISITORS ROUND-UP







Countries

visitors found the event valuable & are planning to return in 2022

Regional Visitors



#### TOP VISITING COMPANIES

























































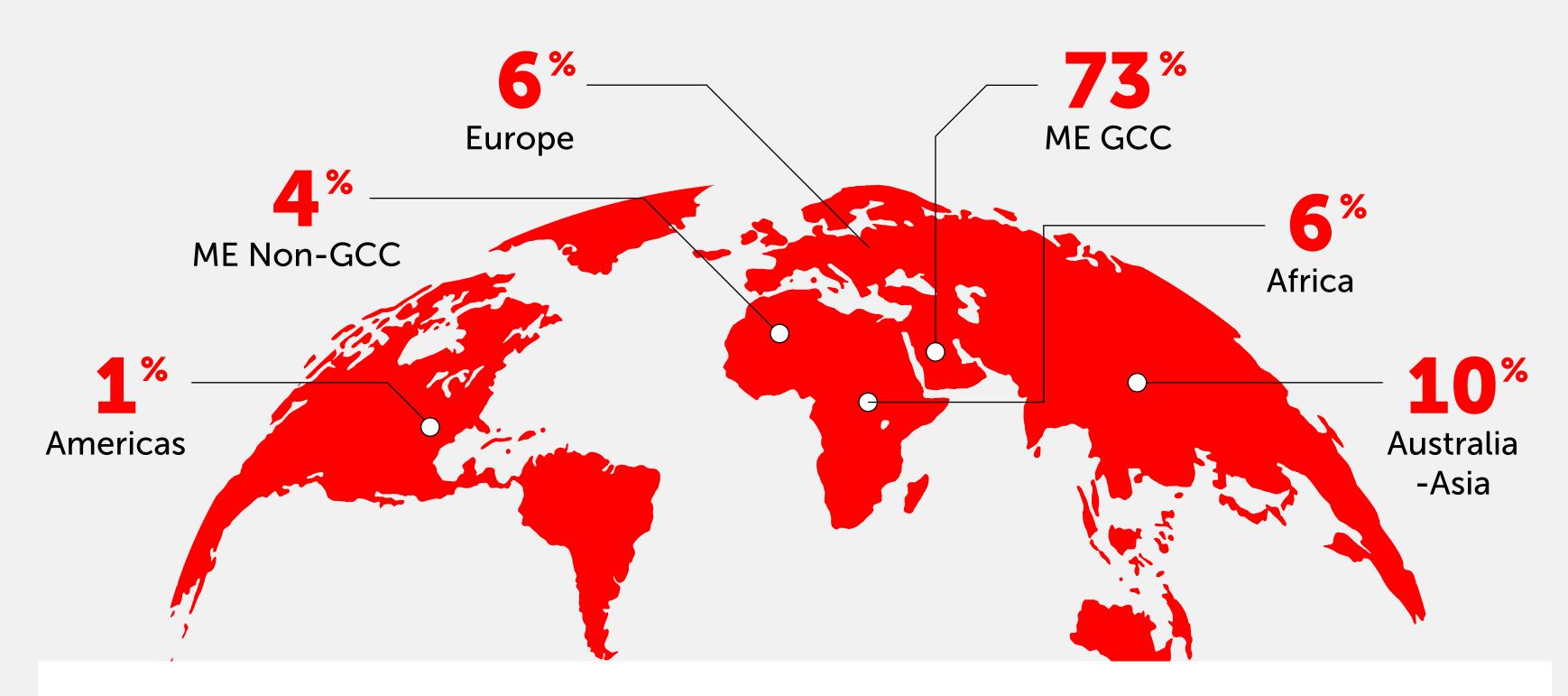


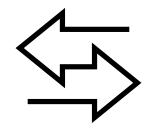




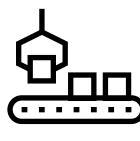


## VISITOR PROFILE





Importer / Trader /
Wholesaler / Distributors
/ Reseller



15<sup>%</sup>
Manufacturer
/ Retailer



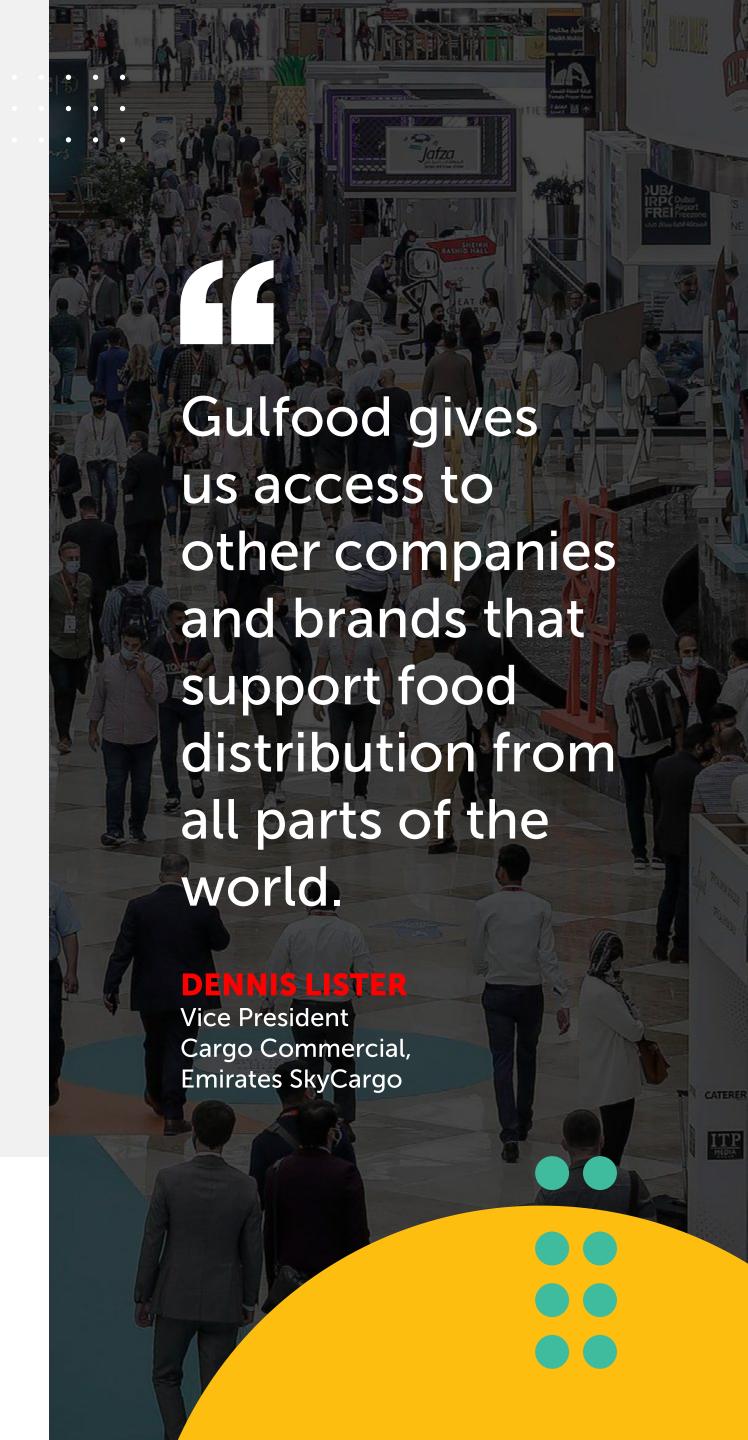
Food Service / Horeca / Caterers



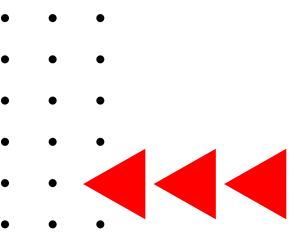
Media / Associations / Government / Educational



**5**<sup>%</sup> Consultancy



## ATTENDES EXCITED TO RECONNECT, FACE-TO-FACE





Gulfood was our best step forward. Being able to meet investors from all over the world in one hub is a great asset provided by this exhibition. All the safety regulations and procedures in place are truly impressive.

#### **VIKAS MALHOTRA**

Managing Partner, **Innovative General Trading** United Arab Emirates



The entire show is amazing. The way everything is organized, all COVID-19 safety rules being applied. The variety of people, products and brands is really impressive. Thumbs up!

#### **CLAUDIU FRUNTE LATA**

**Procurement Manager Amanos Brand** 



Romania





It's been a fantastic experience at Gulfood this year, it's a safe environment, still possible to do business. Coming all the way from the UK, to try and grow business in 2021 is incredibly important for entrepreneurs like myself. Thank you again to Gulfood.

#### **PAUL KALI**

CEO, FWIP

# United Kingdom



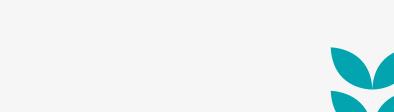
I've connected with so many people all over the world and I'm so happy to go home with so many connections. Thank you.

#### **VERONICA NSOWAH**

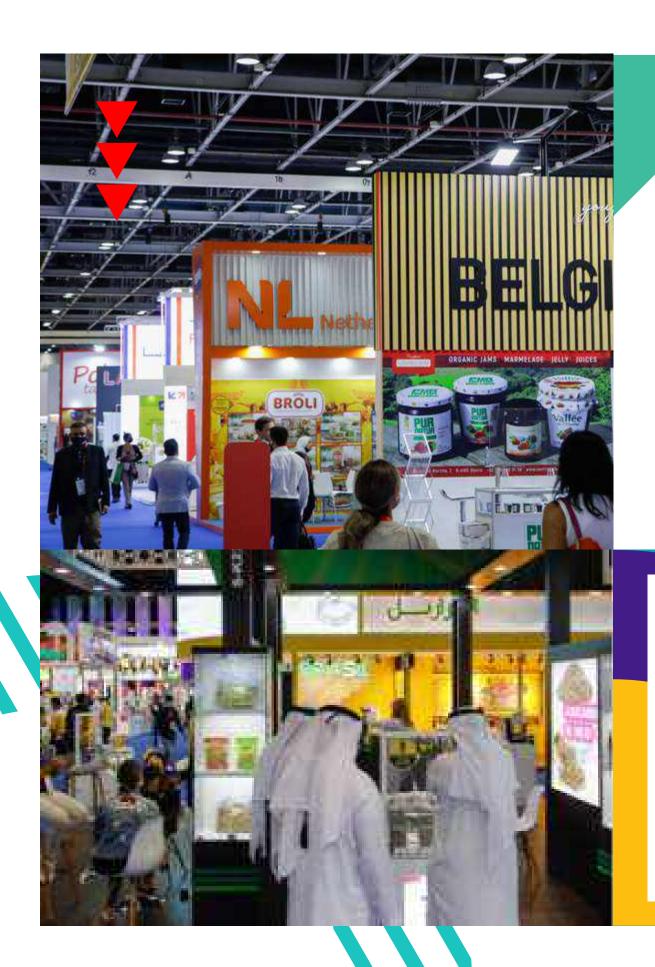
Sales Manager **CN-Nazareth Ventures** 







## BUSINESS WAS THRIVING WITH MAJOR ORDERS SIGNED AT THE SHOW



#### **INDONESIA CELEBRATES ORDERS OF 40 TONNES** OF COFFEE

24 Feb 2021

Indonesia had a taste of success with one of its coffee producers securing an order from a regional buyer for 40 metric tonnes of arabica and robusta coffee.

#### COSTA RICAN F&B CLIMBS UP THE SHOPPING LIST OF MIDDLE **EASTERN BUYERS**

25 Feb 2021

Costa Rica hit the ground running with beverage maker Tertulia Brugge S.A scooping the 'Most Innovative Beverage' honour at the Gulfood Innovation Awards.



It was really good! We had qualified contacts with international visitors from the everywhere; from Africa, from the Maghreb region, (all the way to) Afghanistan and India too.

#### FRANZ ERNSTBRUNNER

Project Director, Austria Advantage, **Austrian Pavilion** 



24 Feb 2021

The event proved to be the perfect platform for GILIUS, an agro-forestry farm from the province of Albacete - Spain. The company has signed 12 MOUs for orders of its products.





#### **GULFOOD 2021 UNLOCKS** 'INCREDIBLE BUSINESS POTENTIAL FOR MEXICO'S F&B PRODUCERS

24 Feb 2021

Pre-event 110 planned meetings exceeded 'five times' over and country pavillion inundated with serious buyers as global industry reconnects at world's safest and most competitive sourcing platform.



### 85 EXHIBITING COUNTRIES REPRESENTED







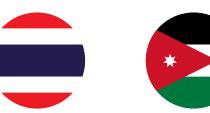
















































Israel

**Netherlands** 

...and many more



This exhibition is very important for F&B businesses, it is a signal that we are ready to return to normal to business life despite all the obstacles. I would like to express my gratitude to the organisers, it's a unique event.

#### **VLADIMIR ULAKHOVICH**

Chairman of the Belarus Chamber of Commerce and Industry



## GULFOOD INNOVATION AWARDS

Celebrating global excellence in food













TERTULIA BRUGGE S.A.













**OVOSTAR LTD.** 

EASTERN CONDIMENTS MIDDLE EAST **AND NORTH AFRICA** 

**BEYOND MEAT** 

JOGURTY MAGDA SP. Z O.O.



INNOVATION **AWARDS** CATEGORIES



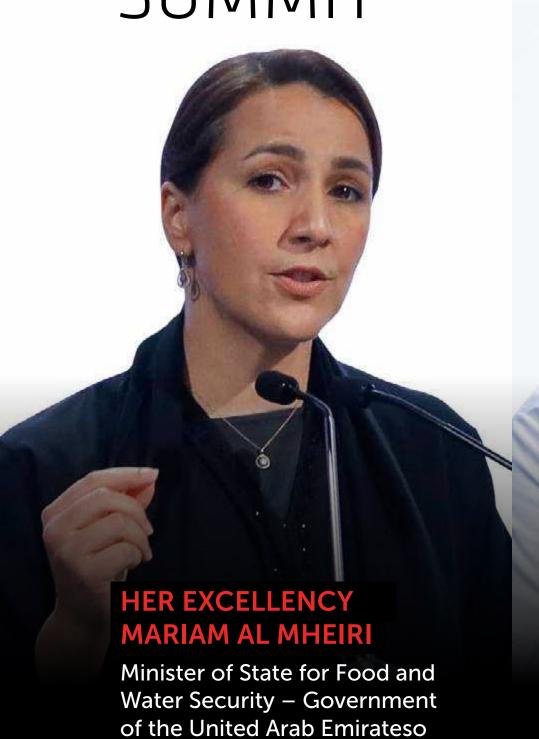
Smartest Innovation - Smart tech back of house RATIONAL



**Best Coffee Innovation**  Any coffee machinery or accessories

STREE GENERAL TRADING

## GULFOOD INNOVATION SUMMIT



**AHMAD SULTAN AL HADDAD** Chief Operating Officer, Parks and Zones - DP World, **UAE** Region

## New Perspectives & Ground-Breaking Insights





**Speakers** 

Sessions

Food Security I Co-operation I Technology I Hospitality I Trade

Hours of Immersive Content



Success stories and secrets of the world's most innovative entrepreneurs

#### FEATURED SPEAKERS



#### TOMASO RODRIGUEZ

CEO, talabat Serial entrepreneur, venture capitalist and business head at the helm of the UAE's leading food delivery platform

#### **HEATHER MILLS**

Founder, Vbites A pioneer in plant-based, ethical vegan food

#### KRIS FADE

Founder of Fade Fit and Host of The Kris Fade Show, Virgin Radio

# TASTES of the World

A multi-sensory festival of food and culinary genius

60+

Chefs, Business Heads & Technical Kitchen Experts – in action!

21

Live Masterclasses

30

Hours of Experiential Engagement













## MICHELIN STARS SHINE AT GULFOOD

#### "

Thanks to Gulfood, they managed to organize the event successfully.

#### NORBERT NIEDERKOFLER

3 Michelin Star Italy/Germany

I'm the judge of a great competition with great talents, and I'm very excited about it. I think Gulfood is the best evevnt this year in the world.

I wish we can organize something like this in Europe.

#### **RUI SILVESTRE**

1 Michelin Star Portugal

#### "

The industry suffered during COVID-19, it's good to have a kickoff for chefs to start again in the regular business. Gulfood enables us to meet different chefs and people, see different opinions and have discussions about food.

#### **RENÉ FRANK**

2 Michelin Guide Germany







## CHEFS TALKS

Game-changers shared the passionate stories behind their culinary breakthroughs



chefs engaged in a candid talk on their life's journey to becoming a Chef



The experience here at Gulfood has been absolutely phenomenal. Incredible suppliers, chefs, so many people in the industry, and it's just been absolutely amazing.

#### **CHEF JAMES KNIGHT-PACHECO**

Executive Chef, ME Dubai Host of the 'Chef JKP Podcast'

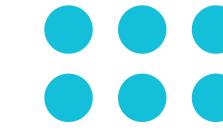




#### **CHEF TAREK IBRAHIM**

**Certified Master Chef** Meat and Livestock Australia

## GULFOOD INTERNATIONAL CULINARY LEAGUE



#### A battle between four continents and their eclectic cuisines



#### **ASIA**

Captain

MARIO FICO

Head Chef Zuma



#### AFRICA & MIDDLE EAST

Captain

MOHAMAD CHABCHOUL

Grand Millenium Business Bay Executive Chef



#### **AMERICA**

Captain

JAMES KNIGHT PACHECO

Executive Chef ME Dubai



#### **EUROPE**

Captain **BERNARDO PALLADINI**Head Chef Torno Subito by Bottura





## UAE NATIONAL BREWER'S CUP CHAMPIONSHIP

Battle of the world's top baristas



**5** Days



19 Challenges



**16** Competitors



**38** Freshly Brewed **Coffees Prepared** 









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## LATTE ART GRADING BATTLE

From high-impact learning to thrilling competitions

#### 4 CREDIBLE JUDGES

#### **CARMEN CLEMENTE**

LAGS black Jug and the current SCA Italian Latte Art Champion

#### **MESHARI ALYAQOUT**

LAGS Official Chaper and Exclusive Destructor for GCC countries

#### **MANUELA FENSORE**

Current SCA World Latte
Art Champion and the
current World Latte Art
Grading Battle Champion

#### **LUIGI LUPI**

One of the world's top awarded coffee experts with 30+ years experience

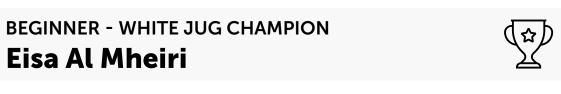




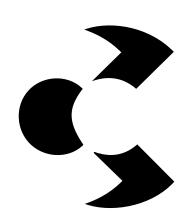












## CHEF'S CLUB

Created to celebrate the UAE's greatest chefs





CHEF'S CLUB

## **EMARKETING**SOCIETY

## Insights To Power F&B Marketing

Big F&B brands got on stage to reveal their latest marketing success secrets.















# WORKSHOPS

## Industry experts deliver powerful hands-on learnings



Food Industry Consultant

**Binder Technology** Consultancy

#### **GREG OHANNESSIAN**

Founding Partner

Soma Mater

#### **ROHA DAUD**

Brand Consultant - Food & Wellness

**Founder of Cause Kitchn** 



#### RABBI LEVI DUCHMAN

Rabbi of the Jewish Community of U.A.E., Founder

**Emirates Agency for Kosher** Certification

## Hours valuable learning

#### SAMIR MOFTAH

Director Research & Innovation, Quality & Food Safety

**Danone** 

## MARKETING & PR DRIVING HUGE BUZZ AROUND THE WORLD

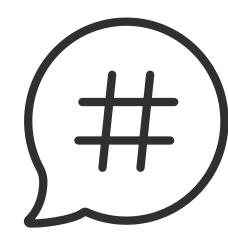


**85 MILLION** digital impressions



47 MILLION impressions across social media





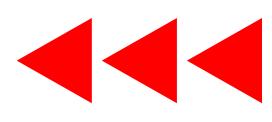
#### **#GULFOOD2021**

Became the number 2 trending hashtag on social media from the 1st day of show

USD\$43,597,883 PR Value

4,736,218,616 Circulation

3,585
Total Clippings



## GULFOOD MAKING HEADLINES WORLDWIDE

#### **AGÊNCIA DE NOTÍCIAS** BRASIL-ÁRABE (ANBA)

#### **HOSPITALITY WORLD** - INDIA TIMES



SOVIET

#### **GULFOOD 2021**

Experience Dubai like never before with food, fun and laughter at Gulfood 2021



From tackling supply chain inefficiencies to ensure food security, the 26th edition of Gulfood 2021, a five-day global F&B event, held at Dubai World Trade Centre, had all the right conversations on food

Gulfood rendeu US\$ 33 milhões a brasileiros

Apex-Brasil divulgou balanço da feira de Dubai, que marcou a retomada da participação brasileira em

mostras presenciais no mundo árabe. Negociações devem gerar US\$ 236,7 milhões nos próximos

#### anba@anba.com.br

São Paulo - A feira Guifood, maior do setor de alimentos e bebidas do Oriente Médio, rendeu cerca de US\$ 33,2 milhões em negócios para os brasileiros que participaram na edição deste ano. O evento ocorreu em Dubai, nos Emirados Árabes Unidos, de 21 a 25 de fevereiro.

No total, 42 empresas brasileiras apresentaram produtos em pavilhão organizado pela Agência Brasileira de Promoção de Exportações e Investimentos (Apex-Brasil). Além da estimativa total de negócios realizados na feira, há uma perspectiva de que eles alcancem US\$ 236,7 milhões nos próximos

O balanço foi divulgado pela Apex-Brasil, que também contou com exposição de marcas por segmento em espaços organizados pela Associação Brasileira de Proteína Animal (ABPA) e a Associação Brasileira das Indústrias Exportadoras de Carnes (Ablec).

ETHospitalityWorld . Updated: March 09, 2021, 13:24 IST



#### **AZERNEWS**



Azerbaijani products showcased at Gulfood 2021 int'l expo [PHOTO]

@ 25 February 2021 16:10 (UTC+04:00) @ 1 461



#### **CHUVASHIA** Кондитерская фабрика «АККОНД» приняла участие

в 26-ой международной выставке продуктов питания и напитков «Gulfood -2021»



В Дубав (ОАЭ) завершилась крупнейшая международная выставка продуктов питания и напитков «Gulfood -2021». Кондитерская фабрика «АККОНД» уже второй год принимает участие в данном мероприятии, используя все ресурсы для поиска новых зарубежных рынков сбыта и развития экспортного потенциала.

Несмотря на существующие ограничения, посещаемость выставки довольно высока, переговоры на стенде фабрики и площадке Российского экспортного центра проходят в

Зарубежные клиенты уже хорошо знакомы с продукцией «АККОНД» и целенаправленно

#### BULTEN **ISTANBUL**



"2021'de ihracatı en az yüzde 40 artırmayı hedefliyoruz"



PAYLAS f 💆 🕦 in 🔞 👼 🖼

Meyve suyu markalarından Aroma, 21-25 Şubat'ta Dubai'de bu yıl 26'ncısı düzenlenen gıda fuarı Gulfood'a katıldı. Marka tarafından yapılan yazılı açıklamada, "Yurt dışında ürün sattığı ülke sayısını 55'e çıkardık. Aroma markalı ürün ihracatında en büyük payı Uzakdoğu ve Avrupa alırken, Afrika'da çok hızlı bir büyüme gerçekleşti. 2021'de bu alanda yüzde 40'ı aşkın büyüme hedefliyoruz" denildi.

10 farklı kategoride, 130'dan fazla ürün çeşidi sunan ve 6 kıtada 55 ülkeye ihracat yapan meyve suyu markası Aroma, 21-25 Şubat tarihlerinde Dubai Dünya Ticaret Merkezi'nde 26'ncısı düzenlenen Gulfood Gıda Fuarı'na katıldı. Fuarda ziyaretçilerin ilgi odağı haline gelen markanın ilgi çeken ürünleri ise Aroma yüzde 100 Meyve Suyu serisi ve yüksek pH, zengin mineral ve düşük sodyum özelliğiyle öne çıkan Aroma Ömer Duruk Doğal Kaynak Suyu oldu.

2021 YILINDA İHRACAK YAPILAN ÜLKE SAYISI ARTACAK

#### AGRO24



Η Μύλοι Λούλη και η Kenfood συμμετείχαν με επιτυχία στην 25η Διεθνή Έκθεση Τροφίμων και Ποτών Gulfood



Η Μύλοι Λούλη και η Kenfood συμμετείχαν, για έκτη συνεχή χρονιά, με τεράστια επιτυχία στη Διεθνή Έκθεση Gulfood 2021 στο Ντουμπάι, η οποία διήρκησε από τις 21 έως 25 Φεβρουαρίου, όπου παρουσίασαν τα προϊόντα τους και τις καινοτομίες πίσω από αυτά.

#### **EXCELENCIAS** GOURMERMET



Mateu Blanch enseña técnica de elaboración en 3D en el Gulfoof de

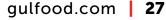


Mateu Blanch, del restaurante Caravista de Lleida, viajó esta semana a Emiratos Árabes Unidos invitado por el Guiflood Dubai, festival internacional que cada año se lleva a cabo en esta capital turística. El polifacético chef presentó la técnica de elaboración en 3D y fue protagonista, durante la celebración de este evento, de showookings para el público, consistentes en réplicas alimentarias dedicadas a la torre Burj Khalifa de Dubai, principal emblema arquitectónico y turístico de esta ciudad dubaiti, torre considerada la más alta del mundo con 830 metros de altura.

Recomendamos: Restaurant Caravista, un sueño hecho realidad







## WOW MOMENTS OF THE SHOW



















### A BIG THANK YOU TO OUR SPONSORS AND PARTNERS

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**Headline Media Partners** 















# WE'RE PREPARING AN EXTRAORDINARY NOVEMBER FOR YOU

4 EVENTS | 3 DAYS | 1 VENUE



Be part of one of the world's biggest food processing and manufacturing events



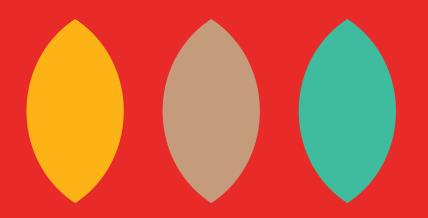






7-9 NOV 2021

Dubai World Trade Centre



## LET'S MEET AGAIN, SAFELY.



**13 - 17** FEB 2022

Dubai World Trade Centre

### **BOOK YOUR STAND**

to open a whole new world of opportunities in F&B at the world's largest annual F&B event



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